



REPORT: Summary of Services - 3rd Quarter 2023

Prepared for
Commissioners Open Meeting
October 18th, 2023

Prepared by
SSA #51 Service Provider

Chatham Business Association, Small Business
Development Inc.

1.

SSA 2024 Budget

2.

Advertising and Promotions

Important information, such as Business Certification, Financial Assistance and Technology Development are distributed regularly to the SSA #51 businesses. Communications are sent to SSA #51 Businesses of SSA #51 Services, Monthly Membership Meetings, SSA Quarterly Meetings and IT Ambassador Program.

Social Media Guide

August - Black Business Month

AUGUST
All About Kids

Business of the Month!

Chatham Business Association
CBA
WORKING FOR YOU

WHETHER YOU ARE JUST MOVING INTO THE CITY OR ARE LOOKING FOR A TOP-NOTCH EDUCATIONAL EXPERIENCE, SEE US AT AAKLA!

ORGANIZATION PROFILE

All About Kids Learning Academy is a learning center that values your kids' future and development through our prime day care and preschool programs. We want them to be the best that they can be, that is why we take full responsibility in ensuring the well being and development of your kids. With our knowledge based curriculum, your kids will be exposed to various learning aspects that will develop and nurture their talents.

ACADEMIC PROGRAMS

- INFANT CLASSROOMS**
Age: 2-3 years
Time: 9:00-11:00
- TODDLER CLASSROOMS**
Age: 2-3 years
Time: 9:00-11:00
- EARLY PRESCHOOL CLASSROOMS**
• Age: 2-3 years
• Time: 9:00-11:00
- PRESCHOOL CLASSROOMS**
Age: 2-3 years
Time: 9:00-11:00
- PRE-KINDERGARTEN CLASSROOMS**
• AGE: 2-3 YEARS
• TIME: 9:00-11:00
- SCHOOL-AGE CLASSROOMS**
AGE: 2-3 YEARS
TIME: 9:00-11:00

CONTACT US

502-516 East 75th Street
CHICAGO, ILLINOIS 60619

773-892-2800

24/7 CUSTOMER SUPPORT

Email Address
kidslearning1@yahoo.com
allaboutkidslearningacademy.co

begins with Self Awareness and
Positivity! Make your
appointment today
for a new look
for the Holidays!
Ask about
the
Local
Buy
Discount!

HIGHLIGHT



Hair & Beauty Salon

HEALTHY HAIR & BEAUTY SERVICES



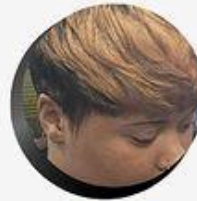
Color and Style

Our professional colorists are true artists! Allow us to help create a new stunning look that you will love!



Protective Syles

We offer a variety braids and locs for men, women and children. We also offer a protective style maintenance.



Hair Cuts

Be Bold! Get a custom hair cut that uniquely fits your personality and style.

215 E 75th St Chicago, IL 60619 773-701-9999



**August
2023
Black Business
Month Highlight!**



CATERING

Service

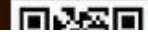


About Us:

Since 2001, the Sizzlin' brand has been serving mouth watering, satisfying, and some would dare to say addictive carryout dining and catering. We choose the freshest vegetables, and select meats and fish, while focusing on heart healthy options. Our Chefs use cholesterol lowering seasonings and cooking methods without sacrificing taste.



Order Here:



Contact Us!

773-651-2433

Public Way Maintenance

July 2023 – September 2023

Street Cleaning

Between July and September, a total of 906 bags (52 Gallon bags) of garbage were collected. In other words, 15,004 Gallons of garbage have been collected and removed from the streets of SSA #51 in the last three months. We lost one street cleaning staff member and hired a new staff member.

Areas within the SSA #51 that were cleaned include: 75th Street (Indiana to Drexel), 79th Street (Cottage to 95th Street), 79th Street (Greenwood to Indiana), Cottage Grove (75th Street to 95th Street), and Vacant lots located on 75th Street, 79th Street, 95th Street and Cottage Grove Avenue. Reported by Cliff Borner, SSA 51 Field Program Manager.

Public Works – CDOT

1. Street resurfacing:
75th Street – St. Lawrence to Martin Luther King
2. New Walk ways:
Martin Luther king Drive and Cottage

Snow Removal:

The SSA #51 businesses will be surveyed in order to find out the timings they would prefer their snow to be removed. The survey options will include the following: 8:30AM and Noon and Noon – 3:00pm, There was no Snow Removed reported this quarter.

Bobcat Theft:

A police report has been filed for the stolen bobcat. The equipment was stolen from the CBA /Help at Home Parking Lot at 80078th street Sunday, April 9, 2023. Help at home cameras show that the theft happened during daytime hours between. It was discovered missing the following Monday, April 10, 2023.

The Bobcat not been located. The rental company, filed an insurance claim for the loss.

We are currently getting quotes for rental opportunities with other rental companies.

4.



Public Way Aesthetics

SSA #51 Service Provider will promote the SSA# 51 businesses corridor with Banners, Custom Trash Containers and Planters. Five Custom Trash Receptacles permits were renewed along with 6 Planters within the Corridor.

SSA #51 Businesses were surveyed about planter and Street Pole planters were favored overall. Based on City guidelines, CBA will draw up a plan for the best placement for planters. Negotiate replacement of damaged SSA 51 banners with Temple Display in accord with SSA#51 budget. Damaged banners per Field Supervisor are included: 6 on 95th, 19 on Cottage Grove from 75th and 95th, 12 on 79th St Corridor, and 9 on 75th St Service Provider RFP's for Banner Vendor to replaced damaged banners. Service provider will utilize the relationship with the Chicago Art Institute to assist with the installation of the banners.

5.

Holiday Decorations

Service Provider Bannerville began negotiating Holiday décor, and input is requested on the following options:

Run Time: (December 7 – January 7)

Wreaths on poles (placement would be on every 2nd pole).

We have the wreaths and some bows, we would need to purchase pole attachments.



6.

Façade Improvements

No New projects this quarter.

7.

Safety Programs

A cybersecurity program is underway.

8.

Reports

IDA Tour Success - IDA Chatham Tour

[2023 Annual Conference - International Downtown Association](#)



The image is a promotional graphic for the IDA 2023 Chatham Tour. On the left, there is a collage of four photographs showing various street scenes and storefronts in Chatham, including a building with a 'COUNTRY FINANCIAL' sign. A large white circle with a grey map outline of Chatham and the word 'Chatham' in a blue script font is overlaid on the collage. To the right of the collage is a grid of blue dots. Further right are the logos for the Chatham Business Association (FBA) and the #51 Special Service Area Chatham Cottage Grove. The main text on the right reads 'IDA 2023 WELCOME TO CHATHAM TOUR' in large blue letters, with 'WELCOME TO CHATHAM TOUR' underlined. Below this, it says 'A BRIEF REPORT D BY CHATHAM BUSINESS ASSOCIATION - SERVICE PROVIDER TO TO SSA 51'. At the bottom right, the tour date is listed as 'Tour Date: October 6, 2023'.

TOUR OVERVIEW

SSA#51 WELCOMES 38 IDA VISITORS TO CHATHAM!



GETTING INVOLVED

June 2023- Chicago Department of Planning announces the International Downtown Association (IDA) Annual Conference and invites Chambers and SSA's throughout the City activities to get involved.

When given the opportunity to showcase what Chatham has to offer, the CBA team decided the best way to do this would be to not only show our visitors the hot spots within Chatham but also let them taste the iconic food and more.

This presentation will:

- Demonstrate how the team navigated six months of planning to create a memorable visit, such as:
 - Notifying Businesses (via phone, email and flyer distribution)
 - Hosting Focus Group
- illustrate documentation that was created to inform and motivate Chatham businesses and CBA staff and contractors responsible for making the tour a success.
 - Market Study
- Through this work, CBA was able to provide a memorable day for the visitors, the parting items included:
 - Chatham Swag Bag
 - Market Study Booklet



» INVITATION GETTING THE WORD OUT

FLYER#1

NOTIFYING SSA#51 BUSINESSES

This step was to inform and educate the business owners.

We contacted the businesses in the SSA to discuss the tour.

This flyer was emailed and hand delivered to shop owners.



INVITATION TO PARTICIPATE!

SSA#51 Chatham/Cottage Grove! Let's Get Ready for the IDA Tour

Coming to Chatham...

INTERNATIONAL DOWNTOWN ASSOCIATION

Chicago is the host City for their annual conference, IDA Members want to visit Chatham! Let's show the best of what we have to offer. Visitors from around the world will tour Chatham via Trolley buses Oct 6, 2023, 1-3pm. We want YOU to get involved! Please turnover for more details.

Gift Bags will be provided to the Visitors!

Contact: jennipheradkins@cbaworks.org 773-994-5006 ext.111

2023 INTERNATIONAL DOWNTOWN ASSOCIATION GIFT BAG PARTICIPATION RULES

SSA#51 Businesses! You are Invited to Participate

RULES & HOW TO PARTICIPATE

Participant - Must be a business operating within the boundaries of the SSA#51.

Each participant must provide 50 items, one item per gift bag.

Cost reimbursement for each participant will not exceed \$500.

Must agree to packaging guidelines.

Day of Tour: Friday, October 6, 2023
Time: 1:00pm -3:00pm
Tour Route: To be Announced

Product must be able to fit inside a medium size gift bag and not weigh over 5lbs.

One-of-a-kind or similar products of equal value will be accepted from each participant.

Email your product description to: jennipheradkins@cbaworks.org By August 20, 2023.

CBA will provide packaging and SSA#51/CBA Labels.

Delivery, pick up details for the products provided by participants and other visitors will follow via email.

The Chatham Business Association will purchase the gift bags and will be responsible for placing all products inside each bag.

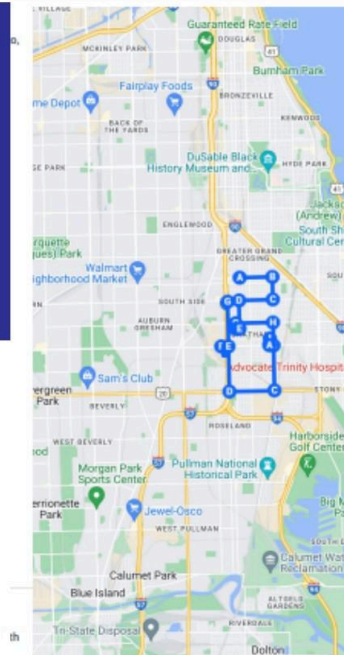
SSA#51 BOUNDARIES

Gift Bags will be provided to the Visitors! CONFIRM YOUR PARTICIPATION BY AUGUST 20, 2023

» TOUR MAP

GETTING AROUND CHATHAM

Map provided to bus driver by Chatham Business Association.



IDA Tour

Directions from Start at 75th Indiana to 714 E 87th St, Chicago, IL 60619, USA

- 1 Start at 75th Indiana
- 2 75th Cottage Grove
- 3 7856 S Cottage Grove Ave, Chicago, IL 60619, USA
- 4 79th Street & Indiana, Chicago, IL 60619, USA
- 5 8399 S Indiana Ave, Chicago, IL 60619, USA
- 6 8399 S Michigan Ave, Chicago, IL 60619, USA
- 7 104 E 83rd St, Chicago, IL 60619, USA
- 8 Cottage Grove & 83rd Street, Chicago, IL 60619, USA
- 9 8560 E 86th St, Chicago, IL 60619, USA
- 10 714 E 87th St, Chicago, IL 60619, USA

- 11 87th Street & Cottage Grove, Chicago, IL 60619, USA
- 12 9452 S Cottage Grove Ave, Chicago, IL 60619, USA
- 13 33 W 95th St, Chicago, IL 60628, USA
- 14 422 1/2 E 87th St, Chicago, IL 60619, USA
- 15 100 W 87th St, Chicago, IL 60619, USA
- 16 Mahalia Jackson Court, East 79th Street, Chicago, IL

Directions from 713 E 87th St, Chicago, IL 60619, USA to Mahalia Jackson Court, East 79th Street, Chicago, IL

- 1 713 E 87th St, Chicago, IL 60619, USA

» FOCUS GROUP

LEARNING MORE FROM SSA BUSINESSES

FLYER#2

NOTIFYING BUSINESSES

This step was to inform and educate the business owners.

We contacted the businesses in the SSA to discuss the tour.

This flyer was emailed and hand delivered to shop owners.



Participate in the Focus Group!

SSA businesses will be highlighted in the Market Study Printed Brochure!

YOU ARE INVITED!

Help shape the future of Chatham SSA #51! Chatham Business Association service provider for SSA #51 is undertaking a market study to provide critical information to local businesses to attract more customers and to attract new businesses and investment to the area. Come to focus groups listed below to get a preview of the study and to share your thoughts.

Photo Shoots will be taking place WEDNESDAY September 20th LETS GET READY TO TAKE PICTURES!

FOCUS GROUP
Wednesday, September 20th
Morning Session - 9:00am - 10:00am

FOOD WILL BE SERVED

LOCATION: DISCOVER SHINE BRIGHT CENTER
8560 S COTTAGE GROVE AVE.
CHICAGO, IL 60619

FREE PHOTO SHOOTS:
PHOTOGRAPHERS WILL BE IN THE AREA BETWEEN: SEPTEMBER 20TH - 10:30 - 1:00PM
PLEASE CONFIRM YOUR AVAILABILITY!

CALL: 773-994-5006 EXT 111
JENNIPHERADKINS@CRAWORKS.ORG

» SSA #51 CHATHAM COTTAGE GROVE BUSINESSES IN THE SPOTLIGHT

MARKET STUDY

Getting the Data for a Better Tomorrow

This is an updated Market Study of businesses and business activities within the SSA and ten miles outside of the SSA. This Market Study shows the strength of Chatham's commercial corridors. However, it also shows the gaps where work is needed related to vacancy, store diversity and the shopping habits of residents who shop outside the SSA.



Chatham Cottage Grove



Sustaining Communities by Building One Business at a Time



This Market Study was created with the assistance of Teska Marketing Group Inc.

» PRODUCTS FROM SSA#51 CREATES EXCITEMENT FOR THE IDA VISITORS

CHATHAM SWAG BAG

Getting the Data for a Better Tomorrow

after outreach to the SSA business, we captured fourteen businesses who wanted to participate.



Welcome to Chatham 2023 Conference Gifts International Downtown Association



- Soul Veg City** Known for over 40 years of plant based cuisine. www.soulvegcity.com
- KMT Health Food** Holistic and integrative Approach to health and wellness. Take home an Autographed copy of Dr. Shelton T. Caesar's, Most Powerful Book of Affirmations: Ever written. www.doctorcaesar.com
- A & S Beverages** Providing exceptional wines, beers, and spirits, along with a remarkable cigar selections. Indulge in the best that Chatham has to offer. Cheers! www.as-beverages.grvebite.com
- Lem's BBQ** Enjoy a taste of Chatham at home with Lem's BBQ winning blend of seasonings. Since 1954, known for its ribs & hotlinks. www.lemseqe.com
- Mabe's Deli** Home of the Delectable DJ's Jerk (mild) Panini ... Turkey breast with pork sauce served with turkey bacon, red onion, spinach, Swiss cheese, roasted red pepper mayo on Panini bread. www.mabess.com
- Brown Sugar** Brown Sugar Bakery has become a house hold name in Chicago, renowned for baked goods and candies. www.brownsugarbakerychicago.com
- Ellana Boutique** Fashion forward and classic ladies apparel www.ellanaboutique.com
- Dat Donut** Is "too good to dunk?" Proudly serving Donuts, Coffee, Cinnamon Rolls and Breakfast Sandwiches. www.datdonut.com
- TCA Health** Federally qualified health center providing high-quality primary care, dental, and behavioral health care services to keep Chatham well. www.tcahealth.org
- Nike Unite** Nike supports active lifestyles in Chatham through apparel and accessories at great values. www.nike.com/retail/nike-unite-south-chicago
- Discover Center** Shine Bright Customer Care and Community Center, Locally sourced staff and businesses. 100% Customer Service based in the U.S., Chatham ranks #1 in performance according to Discover CEO. www.gba-discover.com
- Walgreens** Trusted since 1891, at the corner of happy and healthy. www.walgreens.com
- Sizzlin' Skilllets** Prepares a hearty variety of dining options with an emphasis on selections that are heart healthy. www.sizzlinskilletts.com
- Garrett Popcorn** Keeps Chatham Poppin! Enjoy the signature cheese and caramel mix made famous in Chicago. www.garrettpopcorn.com

Come back again soon!

**PRODUCTS OFFERED BY
SSA#51 CREATES
EXCITMENT FOR THE IDA
VISITORS**

CHATHAM SWAG BAG

**The Gift Bag from the
Heart of the Southside**

This is an updated Market Study of businesses and business activities within the SSA and ten miles outside of the SSA. This Market Study shows the strength of Chatham's commercial corridors. However it also shows the gaps where work is needed related to vacancy, store diversity and the shopping habits of residents who shop outside the SSA.



**PRODUCTS OFFERED BY
SSA#51 CREATES
EXCITMENT FOR THE IDA
VISITORS**

CHATHAM SWAG BAG

**The Gift Bag from the
Heart of the Southside**

FLYER INSIDE THE CHATHAM SWAG BAG



What's in the Bag!

Vendor	Description
KMT Health Foods	Affirmation Book
Eliana Boutique	Scarf
Walgreens	Manicure kit
Nike Unite	Varios Items
Lem's BBQ	Seasoning
A & S Beverages	Love Lemonade
Soul Veg City	Vegan Mac n Cheese
Mabe's Deli	Dj's Panini
Brown Sugar Bakery	Cake Slice
Garrett Popcorn	Cheese & Carmel Mix
Dat Donut	Glazed and Assorted
Sizzlin' Skillets	Chicken Cesar Salad
TCA Health	Wellness Supplies





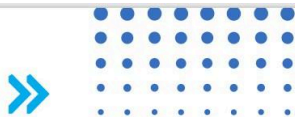
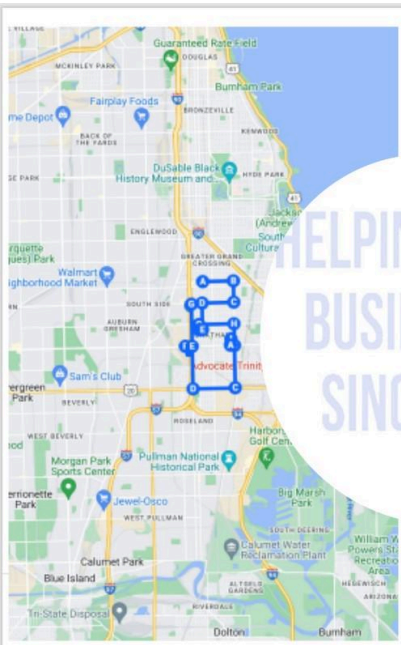
RESPONSES AT THE END OF THE TOUR!



At the end of the tour, it was clear Chatham had made an enduring impression on that the hearts and minds of the IDA visitors. They had hoped to see more but could not due to time constraints. The group vowed to return to Chatham!

“IM READY TO SEE MORE”
“CHICAGO VIBES!”
“VERY IMPRESSIVE”
“LET’S STAY CONNECTED”

IDA VISITORS FALL IN LOVE WITH CHATHAM!



HELPING LOCAL BUSINESSES SINCE 1972



GET MORE INFORMATION
WHAT’S HAPPENING IN CHATHAM

WWW.CBAWORKS.ORG



Alderman
Michelle A. Harris

Saturday,

August 26th

Starts at 10am



Join us for our Annual end-of-summer *Celebration of Education!*

Back to School 2023

JAMboree



School Supplies | Book Bags | Food
Music | Fun | Haircuts/Hairdo's | Games

Jesse Owens Park
87th & Jeffery

PROUDLY SPONSORED BY





**CHATHAM BUSINESS ASSOCIATION SBDI INC.
SERVICE PROVIDER FOR
SSA 51 CHATHAM COTTAGE GROVE
PRESENTS**



**2023 BACK TO SCHOOL HAIRCUT
EVENT - ALD HARRIS ANNUAL BACK
TO SCHOOL JAMBOREE REPORT**



Prepared by CBA's Technology Department



(SATURDAY, AUGUST 26TH)

OVERVIEW



On Saturday, August 26th of 2023, Chatham Business Association (CBA) hosted the second event of its Annual Free Back to School Hair Cuts events. The August 26th event was hosted at Jesse Owens Park Fieldhouse (8800 S Clyde Ave) in conjunction with Alderman Michelle Harris's Annual Back to School Jamboree. The events

were hosted to bring the community and businesses together to prepare the youth for the start of the school year. The event also aided in promoting the barbers and salons to the neighboring communities. Special Service Area #51 – Chatham Cottage Grove hired salons and barbers to provide free haircuts to school aged children (18 and under) for four hours resulting in a total of 32 free haircuts and styles.



Prepared by CBA's Technology Department



Total Number of Barbers: 4

Total Number of Salons: 3

Total Number of Free Haircuts/Hair Styles: 32

Barbers in Salons in Attendance included:

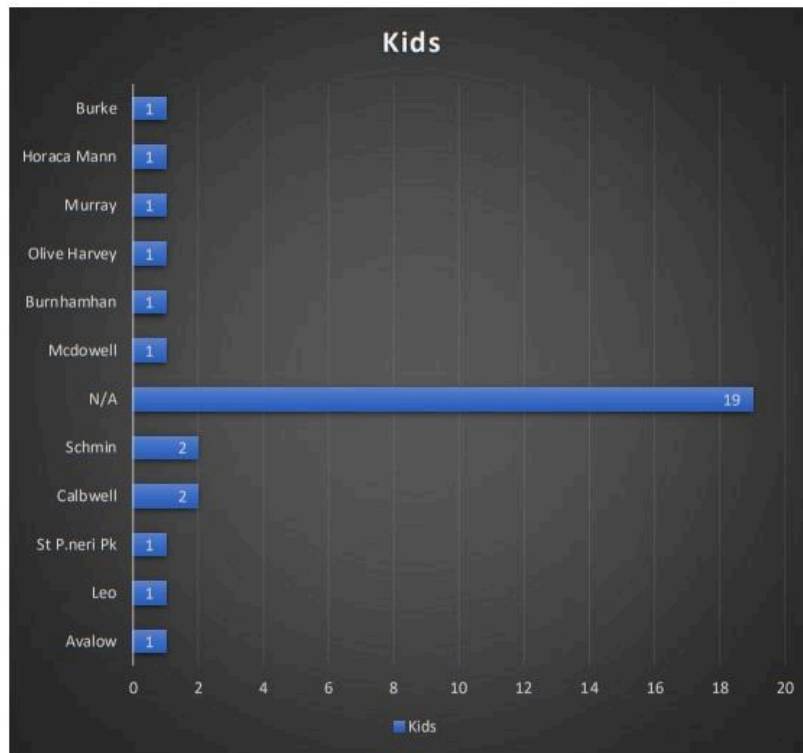
1. Chicago Nine Social Club, 7854 E South Eberhart
2. Cutz to Perfection, 223 E 78th St
3. Iman African Hair Braiding, 8230 S. Cottage Grove Avenue
4. Nadia's Beauty Salon, 215 E. 75th Street
5. Style Lounge, 750 E. 75th Street
6. Fabulous Fades, 9016 S Cottage Grove Ave
7. Earl's Barbershop, 404 E 75th St



Prepared by CBA's Technology Department



CHICAGO SCHOOLS - BACK TO SCHOOL HAIRCUT CLIENTS



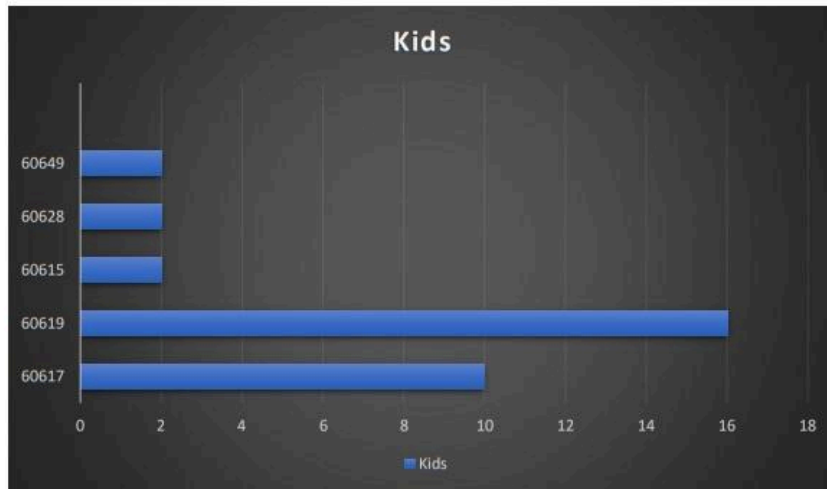
The chart above shows the schools the students came from who received their haircuts on Saturday August 26, 2026.



Prepared by CBA's Technology Department



AUGUST 26, 2023 ZIP CODE LOCATIONS



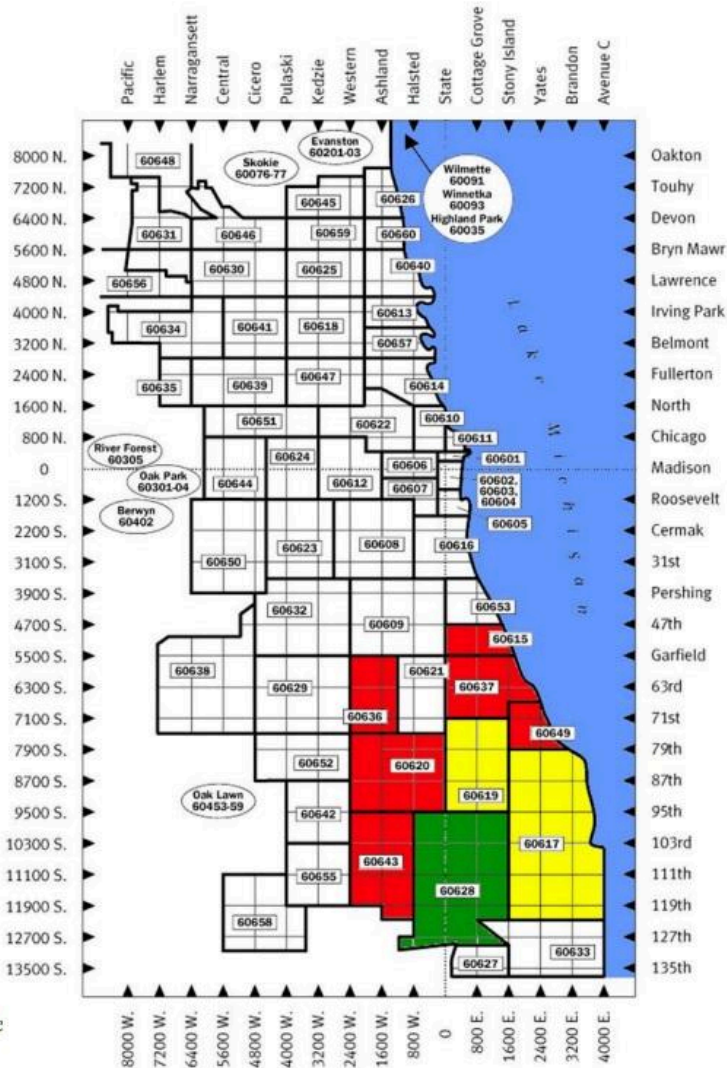
The students that participated in the Back-to-School Event came from different schools within the City of Chicago. The above chart shows the number of students from each school that attended the event on Saturday August 26, 2023.



Prepared by CBA's Technology Department



BACK TO SCHOOL HAIRCUT EVENT ZIP CODE LOCATIONS



Pre



The clients for the Back-to-School Event came from 5 individual zip codes. The above map shows the number of clients that came from the different zip codes most students came from the 60619 and 60617 zip codes.



Prepared by CBA's Technology Department

CBA Marketing Study



Chatham Cottage Grove



Sustaining Communities by Building One Business at a Time



Our Story Continues

Chatham Business Association

The Chatham Business Association (CBA) completed a market study in June 2016 to assist with making conscious and informed decisions on serving the business community. So, what's changed? CBA has continued to be a leader in keeping commercial storefronts active by helping small businesses with microlending, hosting employment/job fairs, and offering technology and marketing training. In addition, they have joined both private and public entities in pursuing development opportunities throughout the community.

Special Service Area (SSA #51)

SSA #51 - Chatham Cottage Grove is a local district that provides additional services for business owners, merchants, and visitors. Expanded services and programs are funded by a dedicated property tax. SSA #51 helps stimulate investment and development with programs that focus on property maintenance, streetscape and corridor beautification, economic development, business marketing, and safety.

Our Mission

The mission of CBA is to provide a viable and effective business association to enhance social, political, and economic growth within our community. CBA creates opportunities, inroads, and programs to benefit and ensure the prosperity, economic strength, and excellence of service in Chatham and its surrounding communities. SSA #51 is managed by CBA.

Relationships Matter in Chatham

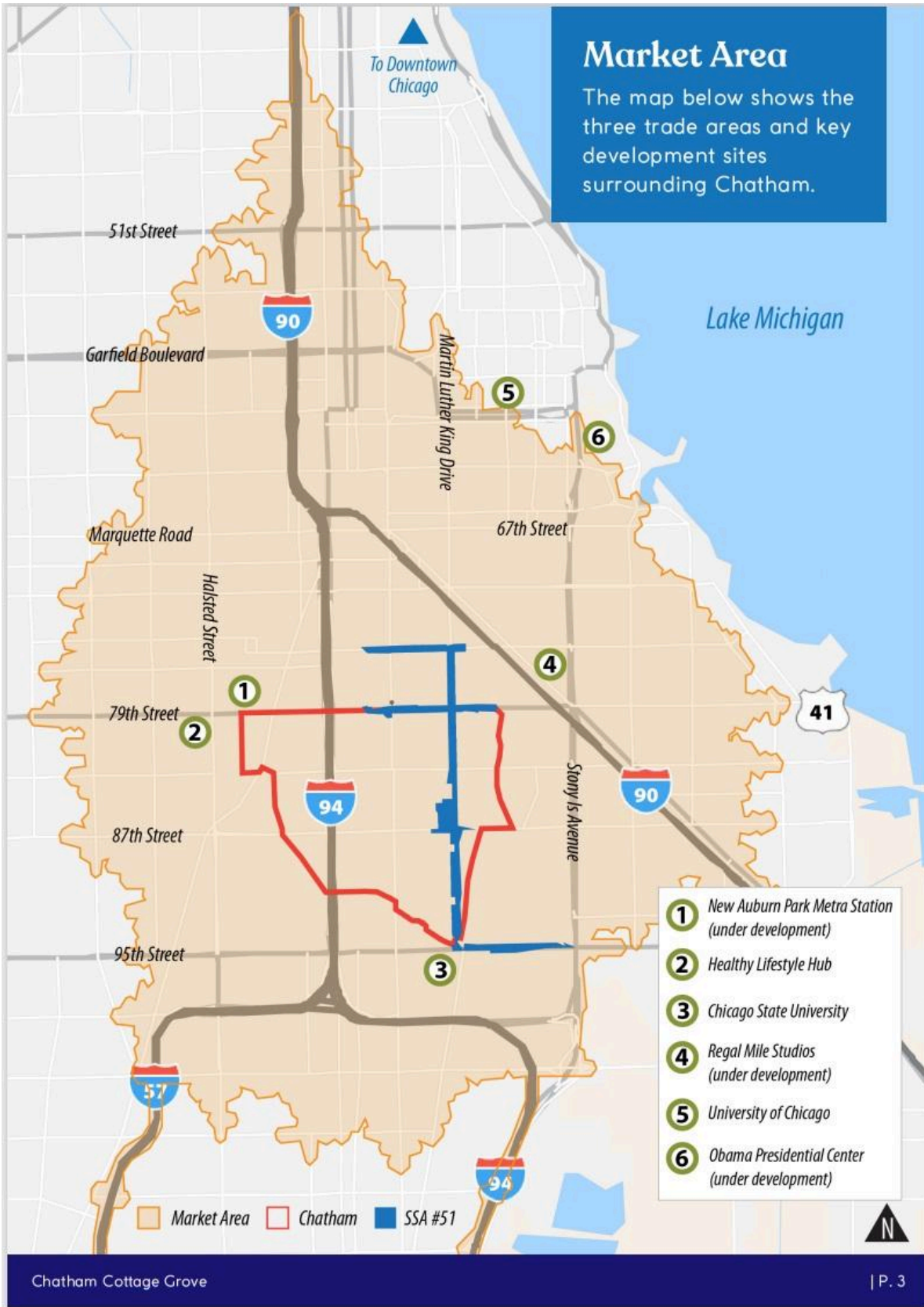
Chatham Business Association, as the service provider for SSA #51, fosters the spirit of cooperation, nurturing its relationship with the City of Chicago while building new relationships with the public and private sectors. This mantra allows CBA to tie city, state, county and federal resources together to help local businesses within a fast-growing regional area.

BUSINESS ASSOCIATION
BUSINESS DEVELOPMENT INC

SA51
SERVICE PROVIDER FOR
Cottage Grove

Market Area

The map below shows the three trade areas and key development sites surrounding Chatham.



History + Culture

Chatham has experienced many transformations due to decades of physical and demographic changes. With a former residency of Swedish, German, and Irish descent groups in the 1920s, the population shifted to a Black middle-class community by the 1970s and continues to be so today.

Many buildings with elegant architecture styles such as Classical, Gothic, Spanish, Renaissance Sullivanesque, and Prairie remain today converted from their initial purpose.

The people and businesses that make up Chatham have formed a tight-knit community where older generations help new entrepreneurs.



“Chatham Business Association was established to help the community. We want them to continue to create the atmosphere for businesses to flourish.”

Joseph Caldwell Sr., Owner, TailorRite

TailorRite

8459 S. Cottage Grove

“We get the job done.” Since 1992, TailorRite has dry-cleaned uniforms for the Chicago White Sox as one of the first Black-owned vendors to the team. “We are very conscious of the people of the Chatham community.” The Caldwell family has been supportive of other Black-owned businesses that have grown in Chatham.

“Generational wealth is a part of Chatham’s culture.”



Programs + Services

Chatham Business Association

CBA works closely with major financial institutions, corporations, local businesses, and civic leaders to provide tailored, effective resources to small and minority owned businesses.

SMALL BUSINESS GROWTH & DEVELOPMENT TOOLS



START-UP BUSINESSES

- Marketing
- Web Development
- Business Planning
- Licensing & Certification
- Product Development

PROGRAM HIGHLIGHTS

Community Energy Ambassador Program

Launched in 2020 in response to economic impacts of COVID-19, CBA partnered with ComEd to increase educational and financial assistance options to help income-eligible customers pay their electric bills. The program also created local temporary employment opportunities.

Chatham Business Association Navigator Program



CBA is one of 51 recipients nationwide to receive a \$1 million grant from the U.S. Small Business Administration (SBA) to start the CBA Navigator Program. The intent is to provide additional financial assistance and resources to assist underserved business communities.

CEA Women & Veterans Return to Entrepreneurship Program

CBA improves the quality of life for low-income residents, including the fast-growing population of formerly incarcerated women and female veterans who served in the US military; by leveraging economic development opportunities relating to business entrepreneurship. Women incarcerated or serving their country can experience employment challenges. CBA's partnership with Congresswoman Robin Kelly demonstrates business development and not-for-profit sustainability can be a resourceful to assist this demographic economically while also socially empowering individuals and the communities they serve.

CEJA AntiViolence Program

CBA partnered with Senator Elgie Sims, 17th Dist., State of Illinois, in cooperation with City Colleges of Chicago to provide in-demand career training to students through Daly College's C2C program.

For more information visit cbaworks.org.

Programs + Services

Chatham Cottage Grove SSA #51

Established in December 2010, SSA #51 has continued to provide extended services with support from a designated tax. Businesses within the SSA are committed to investing in their community!



CUSTOMER ATTRACTION

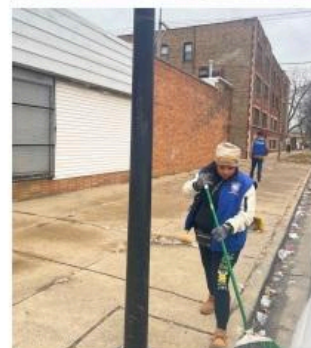
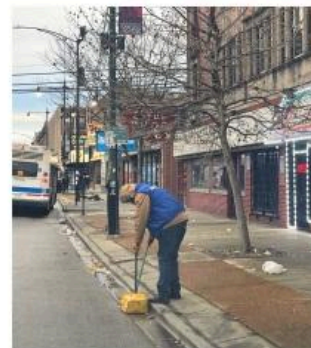
- Special events/holiday decorations
- Decorative banners
- PR/media relations

PUBLIC WAY AESTHETICS

- Landscaping
- Facade enhancement rebate
- Public art

SAFETY PROGRAMS

- Cybersecurity
 - key principles of cybersecurity
 - protection from cyberattacks
 - identifying & analyzing threats, risks, & vulnerabilities
 - introduction of new & emerging technologies



QUICK FACT

Chatham Household Spending



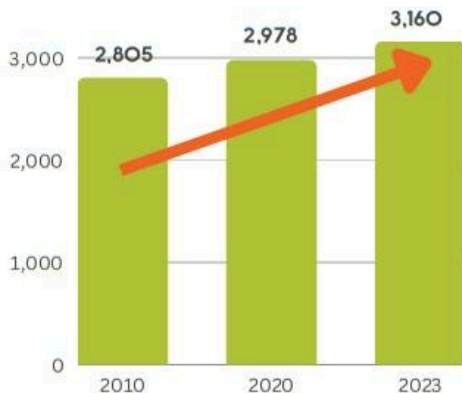
Median income for Chatham is **\$39,397**

35% of households earn over **\$50,000**

\$254 million in spending power

Chatham Rebirth

Population - SSA#51



Population increased by 6% between 2010 & 2020.

SSA #51 and Chatham increased in population, strengthening them as destinations for restaurants, retail, and other businesses.

Source: Esri Forecasts, 2023; U.S. Census Bureau 2000 & 2010

Serving a Large Market - Number of Residents



Racial Composition in Chatham

Nearly 30,000 Black residents live in Chatham.

280,000 Black residents live in the Market Area.

Source: Esri Forecasts, 2023; U.S. Census Bureau 2000 & 2010

“The people in Chatham are passionate about supporting Black-owned businesses.”

*Brian Dantignac,
Owner of The Woodshop Art Gallery*

Community Well-Being



TCA Health expanded to Chatham in 2015 when they opened a small satellite community health center at 8425 S. Cottage Grove Ave. They purchased a vacant building to provide behavioral health, substance use, and family planning services. In the future, the two buildings will be connected.



“We are committed to enhancing Chatham’s health outcomes and increasing the number of residents who are active, engaged, productive, and proud members of the community. Chatham is a distinctively urban and vibrant community, and we are proud to be contributors to its growth, opportunity, and vitality.”

Gladys Montemayor, TCA Health



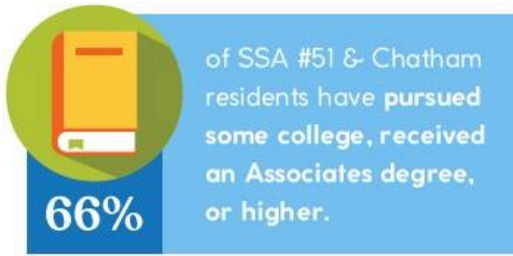
Gift of Hope Organ & Tissue Donor Network, located at 7936 S. Cottage Grove Ave., is committed and passionate about saving and enhancing the lives of as many people as possible through organ and tissue donation, while honoring the altruistic gifts of donor families.

Marion Shuck, Gift of Hope



Chatham Knowledge

Education



Source: Esri Forecasts, 2023; U.S. Census Bureau 2000 & 2010

There is potential for more **economic and commercial growth as more people pursue higher education and invest in their community.**

Chatham Residents

The top three types in Chatham are:

Family Foundations - Hometown: a mix of single parents and married couples, both with kids, grandparents, and young adults. They spend on the latest technology and clothing for themselves and their children.

City Strivers - Midtown Singles: a young population that are well-educated workers. Typical spending is focused on high-end clothing, technology, restaurants, & personal services.

City Commons - Midtown Singles: single-parent and single-person households living in metropolitan cities. They strive to get the best for their children and themselves, keeping up with the latest fashion trends and favor restaurants over home cooking.

Source: Esri Business Analyst



“Chicago State University is moving toward establishing a Division I football program.”

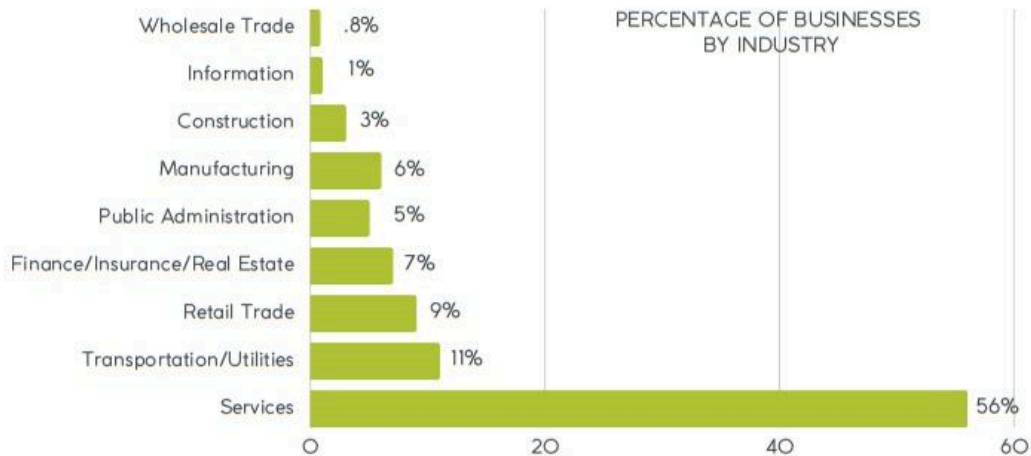
Chicago Tribune | “Chicago State to explore adding a Division I football program – and it could potentially start in 2025” | Author: Jake Sheridan | Jan 26, 2023

Chatham Renewed



“There is a great variety of local businesses in Chatham that attract shoppers from all over Chicago.”

*Nedra Williams,
Co-Owner of Solo Beauty Supply*



Source: Esri Forecasts, 2023; U.S. Census Bureau 2000 & 2010

What types of businesses could be attracted and successful?

“Specialty shops and product suppliers/wholesalers. As a business owner there was a time when I could purchase supplies in Chatham but now I have to travel to Skokie.”

Nedra D. Williams, Co-Owner of Solo Beauty Supply



Business Spotlights | RETAIL



Solo Beauty Supply

8158 S Cottage Grove Ave.

"I have lived in Chatham for over 50 years and this is a supportive community. I inherited this business from my parents with one location in Chatham and a second in Washington Heights, near 90th St & Ashland Ave. I supply hair products to beauty shops and sponsor back-to-school haircuts for boys."

*Nedra D. Williams,
Co-Owner of Solo Beauty Supply*

"It is important for African Americans to see African American owned businesses."

Terrence Mack, Co-Owner of Solo Beauty Supply



Dream Creations

8613 S Cottage Grove Ave.

"I live and work in Chatham and the best thing about working here is the community engagement. Everyone works together and will remain here. I think there's opportunity to see more mentorship programs for girls [to teach them about business ownership]."

*Shawndel Brown,
Owner & Operator of Dream Creations*

Serving the Community



Majestic Florist

8145 S Cottage Grove Ave.

"I have been here for 33 years and am familiar with the people. I enjoy doing business in Chatham because it is a community-oriented place. Our website and word-of-mouth is how we market our business.... But we do need help with more advertising and marketing."

Clarence Glovers, Owner of Majestic Florist



Leak & Sons Funeral Home

7838 S Cottage Grove Ave.

"Without the great neighborhood of Chatham, there would be no Spencer Leak Jr. My family and I grew up in Chatham and my children are growing up around the funeral home. We thank all residents for supporting the Leak family and Leak Funeral Home as we enter 90 years of service."

Stephen, Spencer Jr. & Stacy Leak, Leak & Sons Funeral Home

Projected Spending Growth (2023-2028)

CATEGORY	CHATHAM	MARKET AREA
Apparel & Services	\$2,946,000	\$23,199,000
Entertainment	\$4,479,000	\$35,612,000
Food at Home	\$8,883,000	\$70,284,000
Food Away from Home	\$4,657,000	\$36,929,000
Home Maintenance & Remodeling	\$4,662,000	\$35,557,000
Household Furnishings & Equipment	\$2,218,000	\$17,708,000
Household Operations (Housekeeping Supplies)	\$1,195,000	\$9,490,000
Personal Care Products	\$693,000	\$5,500,000

Source: Esri forecasts for 2023 & 2028; 2019 & 2020 Consumer Spending data Consumer Expenditure Surveys, Bureau of Labor Statistics

Business Spotlights | SERVICES



Nadia's Beauty Salon

215 E 75th St.

"It is inspiring to see all the businesses who have come to the area over the years. To attract more people, businesses need help with storefront appearance."

Nadia Wilkins, Owner of Nadia's Beauty Salon

Country Financial

820 E 87th St., Ste. 202

"I love the great people [of Chatham] - they are hardworking and caring of their properties. The business camaraderie here is kind and friendly."

Gwendolyn G. Shaw, Financial Advisor & Agency Owner



QUICK FACT

Did you Know...



Every **Personal Services** job yields **2.1 additional jobs**



Every **Finance/ Insurance /Real Estate** job yields **3.6 additional jobs**

Source: Economic Policy Institute, 2019

Business Spotlight | RESTAURANTS

Fatburger

825 E 87th St.

After opening several Kilwins across Chicago, Jackie Jackson knew she wanted to bring a new food concept to Chatham. After reaching out to Fatburger, she negotiated a franchise agreement across Illinois, with the first location under construction in Chatham.

“I knew I wanted everything to be in Chatham. I plan on expanding my businesses in Chatham, hire people from Chatham, and create partnerships with others in Chatham.”

Jackie Jackson, Business Owner, Real Estate Agent, Fat Burger Franchisee License Holder



Licensed real estate agent, multiple business owner, and master franchisee license holder of Fatburger in Illinois, Jackie is proud to live, breathe, and work in Chatham.

Let's Eat! | RESTAURANTS



Soul Veg City

203 E 75th St.

"One of the best things about Chatham is it's a well established and comfortable community. However, we need more meetings for businesses to identify what they need so we can meet those needs."

Laurie Brown, Co-Owner of Soul Veg City



Sizzlin Skillets

8635 S Cottage Grove Ave.

"The food was delicious."

"I love the fresh alternatives plus economical and a clean establishment."

"I just love great customer service!"

Yelp Reviews

QUICK FACT



\$63 million in spending on Food at Home, projected to grow by \$8.8 million in next five years.



\$33 million in spending on Restaurants, projected to grow by \$4.6 million in next five years.

Source: Esri forecasts 2023 & 2028; 2019 & 2020 Consumer Spending data & Expenditure Surveys, Bureau of Labor Statistics

Restaurant Row on 75th St.



Brown Sugar Bakery

328 E 75th St.

"Chatham is an exciting place to be. It is one of the only places that is a true South Side neighborhood that has businesses with owners who can tell you how to stay in business for decades.

I am only twenty years in business compared to businesses that have been here forty years or more. I like being in a nostalgic neighborhood like this."

"...we also have new businesses that bring a sense of where they are from and new energy to the street."

Stephanie Hart, Owner of Brown Sugar Bakery

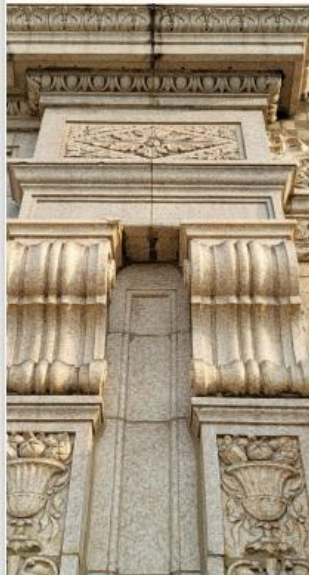


5 Loaves Eatery Bounce Back

"I've had such an outpouring love throughout Chicago and especially Chatham. We miss our community as much as our community misses us. I've personally moved into consulting other restaurant owners and begun doing pop-ups around the City, offering some of 5 Loaves' favorites.

My family is running Mabe's Sandwich shop. There's a team of people working hard with me to return 5 Loaves Eatery to Chatham. 5 Loaves Eatery is Gods restaurant, I was just that vessel to make it come alive.

Constance Simms-Kincaid, Co-Owner of 5 Loaves Eatery



Chatham Cottage Grove

Sustaining Communities by Building One Business at a Time



Contact Info
 Chatham Business Association, SBDI
 SSA #51 - Chatham Cottage Grove
 800 E. 78th St
 Chicago, Illinois 60619
 773-994-5006 | cbaworks.org



Designed by Teska Associates, Inc.



Building to Business

BUILDING TO BUSINESS

VACANCY ABATEMET
SSA# 51/CHATHAM/COTTAGE GROVE

Thank you so much!

YOU WILL CONTACTED FOR MOR DETAILS TO COMPLETE YOU REGISTRATION!



BUILDING TO BUSINESS

VACANCY ABATEMET
SSA# 51/CHATHAM/COTTAGE GROVE

YOU WILL CONTACTED FOR MOR DETAILS TO COMPLETE YOU REGISTRATION!



YOUR LOGO
SLOGAN HERE

OUR SERVICES



Financial Analysis

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Marketing Analysis

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Merchandising

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Jacqueline Thompson
Licensed Real Estate Agent


Years of Experience

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Specialization


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Key Service




Residential Property

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Commercial Property

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Property and Portfolio

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Sales Process Timeline

1

Research

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2

Visit

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3

Offer

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4

Deal

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YOUR LOGO
SLOGAN HERE

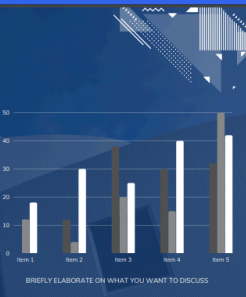
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BRIEFLY ELABORATE ON WHAT YOU WANT TO DISCUSS





Summer Bungalow

Price: **\$666,666**

Location: 123 Anywhere St., Any City, ST 12345

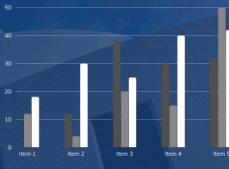
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SOLUTION

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BRIEFLY ELABORATE ON WHAT YOU WANT TO DISCUSS

Summer Bungalow

Price: **\$666,666**

Location: 123 Anywhere St, Any City, ST 12345

Size & Condition: Lorem ipsum dolor sit amet, consectetur adipiscing elit, sed do eiusmod tempor incididunt ut labore et dolore magna aliqua. Ut enim ad minim veniam




Minimalist Apartment

Price: **\$555,555**

Location: 123 Anywhere St, Any City, ST 12345

Size & Condition: Lorem ipsum dolor sit amet, consectetur adipiscing elit, sed do eiusmod tempor incididunt ut labore et dolore magna aliqua. Ut enim ad minim veniam




CONTACT US:

+123-456-7890

www.reallygreatsite.com

Hello@reallygreatsite.com

123 Anywhere St, Any City



9. New Ideas and Business

Dear Appointed Official,

We are sending you this email because our records indicate that you still have not completed the 2023 Online Ethics Training for Appointed Officials. By law, you must complete this training before January 1, 2024. If you fail to do so you are subject to being found in violation of the City's ethics laws, daily fines of \$250 per day until you complete the training, and having your name and violation made public.

Accessing and completing the training is easy, and can be done from any computer, including your home computer. To access the program, which is on *Chicago eLearning*, please follow these instructions:

Click or paste the following link in your Google Chrome browser: <https://chicago-learning.cityofchicago.org/ekp/servlet/login?getnews=Y> and press Enter. *(Google Chrome is recommended to run this program.)* This will take you to the Chicago eLearning Home Page. If you are accessing Chicago eLearning for the first time, the system may prompt you to enter a username and password.

From the Chicago eLearning Home Page, click "2023 Ethics Training" under the "Enrollments" section. This will automatically launch the training.

The training is narrated verbatim with the timing of the slides based on the narration. You can adjust or even turn off the volume through your computer's speaker icon if you wish not to hear the verbatim narration. The navigational arrows you will need to advance to the next pages appear in the lower right-hand corner (you may need to expand the screen to see the arrows).

After you finish the course, please click the Exit button on the Course Completion page, and then the "x" at the top right corner of the screen to close the program. Once you have completed it, you will receive a Completion Notification email with a Certificate of Completion that you may want to keep for your records. Note: the system allows us to track your completion of the program, so you need not send us your certificate of completion.

Please contact the Chicago eLearning helpdesk at **312-584-3335** should you need assistance accessing the Chicago eLearning system. The hours for support are Monday thru Friday: 8:00 am to 5:00 pm Central time.

Thank you for your attention. **PLEASE DO NOT IGNORE THIS TRAINING REQUIREMENT.**



City of Chicago eLearning System

Information

Ethics Training - Appointed Official, Independent Contractor, or Lobbyist

Login Information
[read more](#)

Pharmaceutical Representatives

Login Information
[read more](#)

Login

User ID:

Password:

[Password Reset](#)

Chicago Art Institute -FREE TICKETS THROUGH 12/31/2023



VIP Admission

Price: \$0.00

Order ID: 902077

Valid one day only through: 12/31/2023

Please proceed inside the museum and have this confirmation available as a print-out or displayed on your mobile device for staff to scan.



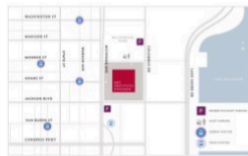
Masks are NOT required per the City of Chicago guidelines, though any visitor who prefers to wear one is welcome to do so.



Enjoy a variety of delicious options in the museum's two dining locations, the Market and Modern Cafe.



Selfie-to-Go! The Image Designer uses a virtual line. If you have added a Digi ticket, you may join the line when you arrive by scanning the QR code on signs in the lobby.



Location
111 S Michigan Ave
Chicago, Illinois 60603
artic.edu

Questions?
ticketing@artic.edu
(312) 443-3566